



Richard D. Pio Roda
Principal

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Practice Groups

Municipal and Special Districts
Public Contracts

California Bar Number
215285

Education

University of San Francisco, JD, 2001
University of San Francisco, BS Accounting,
minor in International Economics, *cum*
laude, 1997

Practicing Since: 2001

Richard D. Pio Roda is a skilled and experienced strategic advisor and transactional attorney specializing in the areas of municipal and special district law, technology transactions, land use, real estate, contracts and procurement for corporate, non-profit, and government agencies throughout California.

Richard is the City Attorney for the City of San Leandro, Interim Assistant City Attorney for the City of Newark, General Counsel for the Mendocino County Community Development Commission and the Rodeo Hercules Fire District, and Assistant General Counsel for the Twain Harte Community Services District. Richard is also General Counsel to Goodwill San Francisco, San Mateo & Marin Counties, Inc., providing strategic advice and counsel on transactions and initiatives that advance Goodwill's mission. In addition to providing transactional legal services, Richard advises and counsels chief executives, city councils, boards of directors, commissioners, councilmembers and staff on the variety of issues they encounter on a day to day basis. He also routinely advises on risk mitigation strategies and litigation management. From 2004 to 2007, he served as the Assistant City Attorney for the cities of Milpitas and Oakley.

Prior to joining Meyers Nave, Richard was a Deputy General Counsel for the San Francisco Unified School District. He advised the District's Facilities, Business, and Operations Departments in school construction, real estate, public contracting, technology transactions, and transportation. Richard also advised the District's Athletics Department on CIF regulations, and Title IX issues. He frequently counseled on all aspects of school construction, from design to close-out, and was Board Counsel during the Board of Education's regular meetings.

Richard is frequently requested as a trainer and speaker on corporate and government ethics, conflicts of interest, public contracting, technology transactions, the Brown Act, and the Public Records Act.

Richard was appointed by the Honorable Mayor Ed Lee to the City and County of San Francisco Human Rights Commission, a Charter Commission charged with vetting, reviewing and recommending policies related to human rights, anti-discrimination, and equity. Richard served on the Commission from 2012 to 2017. During his tenure on the Human Rights Commission, Richard was involved in numerous projects and policy working groups, including the Local Business Enterprise Advisory Committee and the Benefit Corporation ordinance working group. Richard also served on various non-profit boards, including Safe & Sound (formerly the San Francisco Child Abuse Prevention Center).

Richard is a professional auctioneer and fundraising consultant for various organizations, charities, foundations, and nonprofits throughout the world. These include the Tokyo-English Life Line, the Lupus Foundation of Northern California, Safe & Sound (San Francisco), Winesong (benefiting the Mendocino Coast Hospital Foundation), and Nimbus Arts.

Professional and Non-Profit Organization Affiliations

- Member, California Council of School Attorneys
- Member, California School Boards Association
- Member, Hospital Association of Southern California
- Commissioner and Vice-Chair, City and County of San Francisco Human Rights Commission (2012-2017)
- Meyers Nave Liaison, League of California Cities' Asian-Pacific Islander Caucus
- Member, Asian American Bar Association of the Greater Bay Area
- Member, Filipino Bar Association of Northern California (Past President, 2006)
- Member, National Asian Pacific American Bar Association
- Member, National Filipino Americans Lawyers Association
- Board Member, San Leandro Scholarship Foundation
- Member, The State Bar of California

Presentations and Publications

- Author, "Conflict of Interest Law Update: FPPC Fines School Director \$12K and Sends Case to DA's Office," Meyers Nave Client Alert, August 2019
- Presenter, "Required Ethics AB1234 Compliance Training," California Special Districts Association Annual Conference, 2019

- Presenter, “Navigating and Implementing SaaS Agreements,” California Special Districts Association Annual Conference, 2019
- Author, “Practical Tips for Negotiating Today’s Complex IT Services Contracts,” *California Special Districts* magazine, Jan-Feb 2019
- Presenter, “IT Equipment and Services Agreements: Contractual Pitfalls and How to Avoid Them,” City Attorneys Association of San Diego Spring Retreat, 2019
- Presenter, “How California Cities and Counties are Addressing Homelessness: Solutions and Insights,” Asian American Bar Association of the Greater Bay Area, 2019
- Presenter, “Required Ethics AB1234 Compliance Training,” California Special Districts Association Annual Conference, 2018
- Presenter, “Best Practices for Recruiting, Hiring, Negotiating, and Evaluating the Board’s General Manager,” California Special Districts Association Annual Conference, 2018
- Presenter, “IT Equipment and Services Agreements: Contractual Pitfalls and How to Avoid Them,” Meyers Nave webinar, 2018
- Presenter, “Understanding the Brown Act,” California Special Districts Association Workshop, 2017
- Presenter, “Impact of Marijuana Laws on Communities of Color,” Asian American Bar Association Public Law/Public Service Committee, 2017
- Presenter, “Ethics AB 1234 Compliance Training,” California Special Districts Association Annual Conference, 2017
- Presenter, “The Empty Chair: Board Vacancies and Appointments ,” California Special Districts Association Annual Conference, 2017
- Author, “Think Locally: Working with local government agencies is critical to the success of your cannabis business,” *MG* magazine, July 2017
- Author, “Ask the Experts: Do's and Dont’s for Initiative Campaigns,” *California Special District* magazine, Jan/Feb 2017
- Presenter, “Uh-Oh! How to Steer the Ship Back to Safety in Emergency Situations,” California Special Districts Association Annual Conference, 2016
- Presenter, “State Mandated AB 1234 Ethics Training,” California Special Districts Association Annual Conference, 2016
- Presenter, “Conducting Effective General Manager Evaluations,” California Special Districts Association Special District Leadership Academy, 2016

- Presenter, “Board Member Compensation: What’s OK and What’s Out of the Norm?” California Special Districts Association Special District Leadership Academy, 2016
- Presenter, “What You Need to Know About Public Records and Open Meetings,” Lorman Educational Services, 2016
- Presenter, “Lit San Leandro – Lessons Learned from a Unique Fiber Optics Public-Private Partnership,” County Counsels’ Association of California Public Works and Contracts Fall Conference, 2015
- Presenter, “Alternative Delivery Methods for Public Works Projects,” The Seminar Group, Annual California Construction Law Program, 2015
- Presenter, “Public Contracts Overview and Update On Recent Legislation,” American Public Works Association Annual Conference, 2015
- Presenter, “How to Lead Without Breaking the Rules,” California Council of School Attorneys, 2014
- Presenter, “Bid Protests and the Impact of Recent Legislation,” American Public Works Association Annual Conference, 2014
- Presenter, “Public Contracts and Procurement Regulations,” Lorman Educational Services, 2013
- Presenter, “The Privileges and Perils of a Prequalification Program,” American Public Works Association Annual Conference, 2013
- Presenter, “What You Need to Know About Public Records and Open Meetings,” Lorman Educational Services, 2013, 2016
- Moderator, “Don’t Get Stuck in the Middle: Properly Handling Stop Payment Notices, A to Z,” California’s Coalition for Adequate School Housing Annual Conference, Roundtable Discussion, 2013
- Presenter, “Protecting Schools in an Environment of Changing State Policy, Case Law and Legislation: Handling Bid Protests,” California’s Coalition for Adequate School Housing, Sacramento and Ontario Sessions, 2012
- Presenter, “Serenity Among the Chaos: How to Deftly Handle Bid Protests,” Coalition for Adequate School Housing Annual Conference, Roundtable Discussion, 2012
- Moderator, “Prevailing Wage Monitoring Compliance and Preparation for Hearing Before the Department of Industrial Relations,” Coalition for Adequate School Housing Annual Conference, Roundtable Discussion, 2012

- Presenter, “Government Ethics and Conflicts of Interest in Purchasing,” California Association of Public Purchasing Officers Annual Conference, 2012
- Presenter, “California Public Bidding and Contracting Laws,” Lorman Educational Services, 2012
- Presenter, “Public Meetings – Seminar on the Brown Act, Public Records Act and the Political Reform Act,” Lorman Educational Services, 2012
- Moderator, Roundtable discussion on debarment and pre-qualification programs, Coalition for Adequate School Housing Annual Conference
- Presenter, AB 1234 ethics and conflicts of interest training, Napa County Office of Education
- Presenter, AB 1234 ethics and conflicts of interest training, City of South San Francisco
- Presenter, AB 1234 ethics and conflicts of interest training, City of San Leandro
- Presenter, AB 1234 ethics and conflicts of interest training, Town of Los Altos Hills

Representative Experience

Construction and Procurement

- Advised and prepared the project specifications for Alameda County and the Alameda County Redevelopment Agency for the design-build construction of the Ashland Youth Center (\$14,000,000 project budget; 2010-2013)
- Provided legal advice to staff and construction manager regarding design-build project specifications for SFUSD’s new Willie L. Brown, Jr. Middle School (\$55,000,000 project budget; 2013-2015).
- Guided the City of Milpitas through architect and contractor bidding, approval, and contract process; created and edited contractor pre-qualification program for new main library (\$35,000,000 project budget)
- Advised the City of San Leandro on specification preparation, construction, and close-out of a \$46,000,000 project to modernize and upgrade the City’s water pollution control plant, the largest capital project in the City’s history.
- Advised a national construction management firm on the negotiations for its construction program management contract with a large Southern California (approximately 26,000 students) unified school district.

Public-Private Partnerships

- Assisted the City of San Leandro with a public-private partnership that created a fiber optics network providing ultra-high-speed Internet connections that the City needs to attract and support data-intensive and high-tech businesses. Representation included negotiations, financing, contracting, procurement (including a comprehensive range of information technology services) and right-of-way issues for an arrangement in which the City provided 20 miles of underground conduit and the private partner funded installation of the fiber optics cable and routing capabilities.

General Counsel Services

- Counsel to the San Francisco Unified School District Bond Oversight Committee (2003–2004; 2007–2015)
- Counsel to the City of Oakley Planning Commission (2004–2007)
- Counsel to the City of Milpitas Planning Commission (2004–2007)
- Counsel to the Joint City and County of San Francisco and San Francisco Unified School District Special Committee (2002–2004)
- Counsel to the San Francisco Board of Education Buildings & Grounds Committee (2002–2004)
- Counsel to the San Francisco Board of Education Budget & Finance Committee (2002–2004)
- Counsel to the City of San Leandro Board of Zoning Adjustments and Planning Commission

Information Technology Procurement and Services Agreements

- Reviewed and negotiated various SAAS, and IAAS agreements on behalf of the City of San Leandro, City of Milpitas, and the San Francisco Unified School District for various software and infrastructure improvements, including large scale implementation of telecommunication systems, data retention and storage for public records, and GIS systems, just to name a few.
- Assisted the City of San Leandro with applying for, winning, and negotiating a United States Department of Commerce Economic Development Agency grant to expand the City's technology infrastructure to expand its fiber-optic loop to over 11 miles. This expansion allowed the City to construct more than 11 miles of conduit to connect City streetlight infrastructure to the City's proprietary traffic control systems, and allowed space to the City's private partner to install additional fiber optics to enable ultra-high speed Internet to property and business owners in the City's industrial areas.
- Negotiated an IAAS contract with an equipment vendor to provide free wifi in the City of San Leandro's downtown area.
- Negotiated combination SAAS and IAAS contracts for the San Leandro Police Department to upgrade the Department's dispatch system, and in-vehicle information systems to upgrade a critical communications' systems capabilities.
- Negotiated combination SAAS and IAAS contract for the City of San Leandro's IT Department to update and upgrade the City's City Council meeting television and Internet

capabilities. This procurement updated the City Council's Chambers to allow for better Internet recording and television broadcasting capabilities. We advised the City on the use of PEG funds to pay for these critical system upgrades to comply with new State laws.

- Assisted City of San Leandro staff with negotiations involving Microsoft and its third party vendor to update the City's networking and storage capabilities to go from earlier versions of Microsoft's enterprise software to Microsoft 360 and its cloud computing and storage capabilities.
- Assisted City of San Leandro staff with the negotiations of a Citywide energy efficiency contract with Climatech to install LED streetlights, new HVAC controls, and solar energy capabilities at the City's water pollution control plant.
- Assisted Goodwill of San Francisco, San Mateo and Marin to negotiate several SaaS and data sharing agreements related to workforce development training software, workforce outcomes tracking, and a partnership with TaskRabbit™ that permits taskers to pick-up and take donations to Goodwill sites.